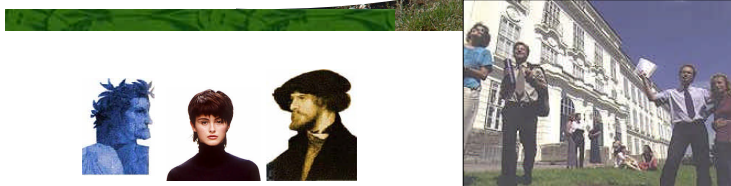




K2 Assessment Center
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Danube University



Page 1

Exercises



Exercise 1 – Presentation of a partner

Exercise 2 – Conflict Role Play

Exercise 3 – Group Discussion

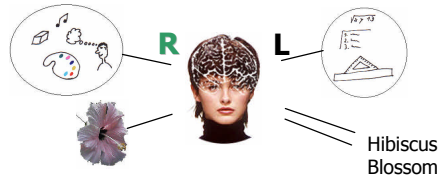
Personality Test

n participants – n/3 observer psychologists



Page 2

Which soft facts are observed?



| Social Competence | Ability to Perceive and Apply Processes and Methods | Operational and strategic (Problem solving) Competence |
|---|---|---|
| <ul style="list-style-type: none"> •Ability to communicate •Ability to cooperate and act as a team member •Self-Confidence | <ul style="list-style-type: none"> •Client and Service orientation | <ul style="list-style-type: none"> •Solution-oriented, holistic way of thinking •Effective and efficient working method |

Exercise 1 Presentation of Partner

Student presents partner and explains why he/she is the right person for this course.



Exercise 2 Conflict Role Play

„Problems with district heating“

2 persons clients

2 persons representants from the energy provider-



Exercise 3 Group Discussion

Subject: „Service Orientation“

Part A Personal Statement of each participant in the group

Part B Find A Common Definition of Service Orientation



Personality Test

based on a standardized questionnaire according to the research of (Hogan/Champagne, 1980), the outcoming results are not good or bad resp. right or wrong. They show strengths and weaknesses which could be seen as potentials for the development of the person's character.

Attitude **I** = Introversion
 E = Extraversion

Perception **N** = Intuitive Perception
 S = Sensual Perception

Judgement **T** = Analytic Judgement
 F = Emotional Judgment

Attitude between Perception and Judgement
 P = Perception
 J = Judgement

Results of the Assessment

Spider Web Representation

